

# Personal Profile

## **Carolyn Evans**

### **Residential Sales Consultant**

For nine years I was fortunate enough to enjoy working in a thriving business that I had created myself, working with people in the Natural Therapy and hospitality industry. The rewards were outstanding and I discovered I gained immense satisfaction from assisting people to live positive and rewarding lifestyles. However I have a deep entrepreneurial spirit and decided a new challenge was next on the personal agenda for me. I felt that a career in Real Estate was a wonderful way to combine my passion for assisting people, my business skills and my energy for creating effective outcomes.

I am proud to say that over the years, I have developed a large clientele whom I have some very special bonds with and who reflect to me that I have assisted them in a way that enables them to achieve their goals and visions. They repeatedly do business with me and refer friends, family and colleagues to me regularly. 95% of my business comes from word of mouth. This is the most powerful form of marketing, however it is also the most difficult, unless your service is worthy of it.

Over the years I have developed sound organisational, managerial and business skills and along with sheer hard work, my intuitive skills, rapport for people from all walks of life and my principles of respect, honesty and integrity, I believe I can provide you with the services that will enable you to enjoy the experience of owning your own home or investment property, having the financial security and stability that comes with that, not to mention the pleasure and satisfaction of this.

My principles of honesty, integrity and respect for others are the 3 ingredients to the quality of service I will give you and in harmony with these personal values and beliefs I am proud to be part of the Harcourts team, one of the premier Real Estate agencies in the Waikato, focusing my knowledge and commitment on marketing and sales on behalf of people like yourself.

I love being involved in the Real Estate Industry and the wider community, creating positive, healthy lifestyles for us all. Whether buying or selling I make the commitment to make this experience "Empowering and Rewarding".

# Why choose Carolyn Evans to market your property?

**Just four years in Real Estate and  
Carolyn has achieved:**

- No 1 Harcourts New Zealand & International 2007/2008
- No 1 Harcourts National Sales Consultant / Unit 2007/2008
- No 1 Salesperson - Central Region Harcourts 2007/2008
- Top Auction Lister - Central Region Harcourts 2007/2008
- Top Exclusive Lister - Central Region Harcourts 2007/2008
- Top Sales Consultant per Unit - Central Region Harcourts 2007/2008
- No 1 Harcourts Hamilton 2007/2008
- Top Auction and Exclusive Lister - Hamilton 2007/2008
- Winner of Waikato Times Real Estate Award 2007/2008 Residential Teams Waikato/BOP/Gisborne district
- Waikato Times - R.E.I.N.Z 2006/2007 Award of Excellence for "Outstanding Achievement in Team Sales"

- Waikato Times - R.E.I.N.Z 2005/2006 Award of Excellence for "Outstanding Achievement in Residential - Population over 70,000"
- Waikato Times - R.E.I.N.Z 2005/2006 Award of Excellence for "Most Promising New Salesperson"

**Just one year in Real Estate with her previous company Carolyn achieved:**

- Rookie of the Year 2004-2005
- Lister of the Year 2005-2006
- No 1 Sales Consultant Lugtons 2005-2006

# Why is Carolyn so successful?

**Because she cares about you and your lifestyle!**

When you list your home with Carolyn she guarantees 100% commitment to providing you with a professional, honest service.

Carolyn prides herself on going the extra mile, helping you to achieve your goals.

## **Her team includes:**

**Jenny Hempstead** is Carolyn's Sales Assistant. She has 10 years experience in real estate and has a passion for people and the industry. Jenny, a mother of three adult sons, was born and bred in Hamilton, and has been involved with fundraising for special needs groups in the Hamilton area. Jenny loves working with people, and enjoys the buying and selling of real estate, with attention to detail an imperative part of her service.

**Tracey McCall** is Carolyn's Office Manager and has a strong Harcourts history with a family owned business in Hawke's Bay. Tracey runs the office co-ordinating phone calls, processing agreements, settlements, weekly Vendor reports and day to day activities of Carolyn's busy office.

# Testimonials

We purchased and sold through Carolyn Evans. One month, seamless performance with tremendous feedback daily.

**SYD & BARBARA JORDAN**

Carolyn has high integrity and honesty values, coupled with her ability to sense the needs of the client. She is insightful, patient, dedicated, hard working and gives exceptional service. We have no hesitation in recommending her to both buyers and vendors.

**TONY & LYN SCHUMACHER**

Carolyn is an excellent agent and I have already sent her weekly listings to friends who are coming back from overseas and hope to settle in Hamilton.

**NAOMI WALTER**

Carolyn is effective because herself and Kathy actually follow up. Plus she takes the time to discuss exactly what you're looking for, then only presenting appropriate investment opportunities.

**GUNG HO DEVELOPMENTS TRUST**

We enjoyed having Carolyn as our agent in the Auction process and ultimate sale of our property. Her attention to detail and commitment to the sale was outstanding!

**MARK & MAREE HARRIS**

Absolutely outstanding service, more than one expects. Would recommend Carolyn without hesitation.

**MVP TRUST**

Carolyn got to know us and went out of her way (gave 100%) to find us a home that we liked. We would definitely work with her again.

**COLIN & SANDRA DAVY**

Carolyn provided an excellent personal service from the moment we first met her. She took time to assist us immediately and took into account we were out of town people. We also appreciate her advice in supporting us in

rental possibilities for our property.  
**JUDITH & JIM MCLEAN**

Carolyn was quickly alert to my requirements. Her comments were informative and honest. I found her follow up work after the sale to be most thorough. She also kept my solicitor well informed of proceedings.  
**LEO PRENDERGAST**

Carolyn was awesome to deal with; especially being our first home it was all new to us as well. Very professional manner and we wish her every success with selling in the future.  
**RACHEL PATTERSON**

I am happy to recommend Carolyn Evans to anyone buying or selling a home. Carolyn was very professional and helpful at all times.  
**KERRY ALLEN**

We stopped in just to look at homes that were available. The staff were friendly and very helpful. Carolyn especially "listened" and noted down what type of home we were looking for. Our first day out together we found the home of our dreams. She went beyond, giving us great customer service.  
**ZAC & TEENA TE MARO**

Thanks to Carolyn for finding the perfect home for us. The time spent with you was invaluable and we are happy with our purchase.  
**BRENDON & BEV SARGENT**

I found Carolyn Evans to be very professional and helpful. I had full confidence in her ability to find me a suitable property.  
**MRS ELSIE HARRIS**

Carolyn listened to what we were looking for and showed us that property immediately, saving us a lot of time and stress. Couldn't be happier with our purchase. Thanks Carolyn.  
**LINDA CROSSMAN**

Carolyn has always provided us with a professional and personal service. We would highly recommend her to any

other buyer or vendor looking for a real estate agent who has integrity and a proactive, professional service.

**MM & VG OF HAMILTON**

Carolyn was very professional, reliable & responsive. We felt she was trustworthy and have our best interests in mind. We would recommend her to others.

**WENDY BELL & MARY BOSS**

Carolyn is A (+) very dedicated and work orientated person, shows the readiness to go to an extra mile for her customers. Would like to continue the association with her in the future.

**P NAIR & N GAUNKER**

Carolyn Evans has always provided a friendly and professional service, showing huge commitment to her clients.

**MICHELLE MOON & VINNIE GARDINER**

Carolyn Evans was first class! Thank you for dealing with an "expat family" in difficult times!

**ROBERT FERGUSON**

Carolyn was very pleasant to deal with and always professional. Anything asked of her was no problem.

**KERRY BRADCOCK**

All our dealings with Carolyn were conducted with great efficiency and cordiality. We especially appreciate the kind gesture of the hamper after the successful conclusion of negotiation.

**JAMES & ROSALIND MCLELLAN**

If Real Estate were an Olympic Sport, Carolyn would win a Gold Medal with a 10 out of 10 Performance!!

**LAURIE MIDDLEWEEK**

Carolyn was an excellent partner throughout the entire process. She listened to our questions, provided answers, and anticipated our needs.

**MARY BOSS**

We purchased our first home a few weeks ago. During the entire transaction we received an excellent service from our sales consultant, Carolyn Evans, who conducted this process in the best way.

**JAVIER RADA**

Couldn't have hoped for a better service in all respects.

**BOB BROOKS**

Once again, I wish to thank you for a superb & the most outstanding service I have received from any Real Estate Agent. Well done. I can see why you are so successful in what you do. Long may you prosper.

**GIRIJA CONNELL**

Thank you for your great job selling my section at 110 Ellicott Road. You were really well organised and kept me in the loop all the time. You also went extra miles to bring multiple offers at a time so I was in a better position to negotiate. Many thanks for your exemplary dedication and commitment to your job!

**SIMON PARK**

Thank-you for all your hard work in selling my house, I have really appreciated all the extra advice and information that you have given throughout this process. I have had no trouble endorsing you to family and friends. Thank you again

**JODIE BLACKWELL**

***Real People - Real Life - Real Goals***  
***"Real Estate with Carolyn Evans"***

14<sup>th</sup> July 2008

Carolyn Evans  
Harcourts Hamilton Glenview  
Ulrich Shopping Centre, 143 Ohaupo Road  
GLENVIEW, HAMILTON NZ

Dear Carolyn

My personal congratulations on your superb performance at the recent Harcourts National Awards Dinner. Achieving No. 1 National Sales Consultant and No. 1 International Sales Consultant for the 2007/08 year is a truly exceptional achievement. In a team of over 4,500 consultants, this clearly identifies your position amongst the true industry leaders.

It is often difficult for those contemplating a real estate decision to know who they should appoint to be their sales consultant. I have no hesitation in recommending you as a true real estate professional.

You have joined an elite group of performers whose proven success and commitment to excellence is a client's assurance of the very highest level of service. I have no doubt that anyone who appoints you as their agent will have made the very best decision.

Please use this letter as unsolicited recommendation to anyone considering a real estate decision. Should anyone want any additional information.....have them phone me. Results aren't everything, but what else can you go by?

Carolyn, I'm proud that you are part of the Harcourts team! My personal best wishes for the future.

Yours sincerely



**Mike Green**  
**Managing Director**  
**Harcourts International Pty Ltd**